



Frank Minton
Frank Minton Consulting, LLC

Frank Minton began his career in planned giving at Northwestern University in 1977, having previously been a professor at Muskingum College in Ohio. He earned M.A. and Ph.D. degrees from the University of Chicago. In 1980 he moved to Seattle to head the planned giving program at the University of Washington. He remained there until 1991 when he founded the consulting firm, Planned Giving Services, which was acquired by PG Calc in 2005. Following the sale of his company, he remained with PG Calc for several years. Now he continues his consulting practice through Frank Minton Consulting, LLC.

Frank has helped shape the planned giving industry as we know it today. He served both as conference chair and president of the National Committee on Planned Giving, a nationwide organization of gift planning professionals (now known as the National Association of Charitable Gift Planners). During his tenure as president, the Model Standards and the organizational structure were adopted, and the Syllabus was developed. He has also served both as conference chair, chair of the Rates Committee, and board chair of the American Council on Gift Annuities ("ACGA"). During his 22 years on the board of that organization he helped develop the current methodology for rates determination, initiated the national surveys of gift annuities, and was a leader of the effort to make state regulations manageable for charities. He is a recognized expert on charitable gift annuities and is the principal author of *Charitable Gift Annuities: the Complete Resource Manual*.

In addition to his work in the United States, Frank has played a critical role in the development of planned giving in Canada. He founded and for nearly ten years served as director of the planned/major gifts course in Banff, now sponsored by Canadian Association of Charitable Gift Planners ("CAGP"). He also co-authored with Lorna Somers *Planned Giving for Canadians*, and he continued to update that publication for 20 years. As a result of his familiarity with the Canadian tax system pertaining to charitable giving, he often deals with cross-border issues pertaining to charitable gifts. In 1997 he was a recipient of the "Friend of Canadian Association of Gift Planners" award, and recently received the Association's lifetime achievement award.

Within the United States, his work has been recognized through several awards: the Distinguished Service Award from the NCPG (now NACGP), the Lifetime Achievement Award from the ACGA, a CASE (Council for the Advancement and Support of Education) Distinguished Service award, the David Donaldson Distinguished Service award from the Planned Giving Group of New England, the Russell Kohr award from the Chicago Planned Giving Council, and the Distinguished Service Award from the Washington Planned Giving Council, an award that is now named for hm.

For many years he served on the editorial board of *Planned Giving Today*. He is a frequent speaker at seminars and conferences and has authored numerous articles on planned giving topics.